

EXHIBIT O

Rothstein, James K.

From: Rothstein, James K.
Sent: Wednesday, May 5, 2021 2:02 PM
To: V. David Rivkin; Michael Kwun
Cc: Eberhart, David R.; Daniel Leigh (dleigh@omm.com)
Subject: Elasticsearch v. floragunn - Hendrik Saly

David, Michael,

We'd like to schedule a meet and confer call with you about Hendrik Saly. We think that Mr. Saly should have been made available for deposition between January 28 and February 16, and that floragunn misrepresented his unavailability during that period—including in the February 22 stipulation we filed. As you know, Mr. Saly plays a critical role in this dispute, and our inability to depose him because of those misrepresentations prejudices Elastic's case. We therefore think that issue sanctions are appropriate. We can be available for a meet and confer call tomorrow between 1-2pm PT, or between 3-6pm PT. Please let us know what time works better on your end.

Regards,
James

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